## **Commercial Vendor RFP Scoring Criteria & Evaluation Form**

USDA procurement regulations require that an evaluation and scoring plan be included in the RFP <u>prior</u> to the solicitation of any proposals. <u>SFAs must not change or by-pass the published evaluation and scoring criteria to circumvent full and</u> <u>open competition</u>. SFA must complete the **Evaluation Criteria (Column A) and Weighting Factor Percentage (Column B)** <u>sections</u> in the table below as part of the RFP. SFA can select up to 6 additional criteria from the sample criteria provided in the Sample Commercial Vendor RFP Scoring Criteria (Form #247) or develop their own. <u>SFA must assign a Weighting</u> <u>Factor Percentage (Column B) for each criterion and #1 Total Cost, must have the highest weighting factor percentage</u> and remain on the form as the first criterion. Once the proposals are received, the evaluators must assign a score to each criterion ranging from 1-5 points (Column C). Each score in Column C must be multiplied by the assigned weighting factor percentage to get a weighted score in Column D. When evaluating the proposals, scoring must be done individually and not as a group.

Column A	Column B	Column C	Column D
The Criteria Used in Evaluating Proposals The points awarded range from 1 to 5, with 5 being the highest score and 1 being the lowest	Weighting Factor Percentage	Points Score 1 to 5	Total Weighted Score Multiply Column B X C
1. <b>Total Cost</b> : points awarded to the cost of the contract will be based on the lowest <b>total cost</b> receiving the most points with decreasing points for each vendor's higher cost.			
2.			
3.			
4.			
5.			
6.			
7.			
Weighting Factors in Column A should total 100% Total Score is the addition of all totals in Column C	100%		Total Score

To average the scores, add all total scores for each individual vendor and divide by the number of evaluators.